



OUR BUSINESS PARTNERS AND THE GLOBAL DISTRIBUTION ALLIANCE

Our Perspective

We believe that we must reach together with our partners for maximum and global sustainable impact.

Long-Term Strategic Goal

Commit to apply the best international practices in every aspect of our work with our partners, suppliers, and alliance.

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2006 Highlights	2007 Goals	2009 Goals
<ul style="list-style-type: none">▪ Served as 'operations manager' company for the GDA	<ul style="list-style-type: none">▪ Continue role as 'operations manager' for the GDA▪ Launch and coordinate a Sustainability experience sharing and training forum for the GDA	<ul style="list-style-type: none">▪ Have successfully encouraged full tracking of greenhouse gas emissions among GDA partners▪ Have contributed to a significant reduction in emissions per shipment across the GDA

Enhanced Reach through the Global Distribution Alliance

The Global Distribution Alliance (GDA) is a partnership of over 40 leading logistics and transportation companies. With operations throughout the world, the GDA is strategically positioned to provide swift and reliable global transportation solutions, with each member of the alliance providing an extensive coverage and expertise in each region of the world.

The GDA is a key partner for Aramex in ensuring total worldwide coverage, in-depth local market knowledge, and consistently high quality service around the globe. The GDA functions with unified organizational and operational procedures as well as uniformed quality of service standards.

The GDA offers comprehensive tracking facilities utilizing the most modern Information Technology systems allowing alliance partners or their customers to track and trace shipments anywhere in the world with the click of a button.

➤ A Strong Relationship

Aramex plays a key role in supporting the GDA. The GDA Board has unanimously appointed Aramex as the 'Operations Manager' company for the GDA Network, which involves managing the day-to-day running and administration of the GDA Network. Furthermore, the 'Operations Supplies Team' at the GSO is responsible for the procurement and management of the GDA Network and its partners' operational supplies. The GDA Board, through the GSO, is responsible for establishing guideline policies for the network to operate within.

The primary hubs for the GDA network are located in the following locations: Dubai (United Arab Emirates), London (United Kingdom), Paris (France), Liege (Belgium), Singapore, and Hong Kong.

➤ Quality of Service Standards

The GDA Network, through the GSO, regularly audits its partner operations against predefined service standards in order to evaluate the performance and progress of the network. There are 18 GDA Quality of Service Standards. Furthermore, through the Aramex InfoAXS system, partners are also able to 'self audit' themselves at any point in time.

➤ Integrating Sustainability

The partners in the GDA will be at different stages in the implementation of sustainability. In 2007 we hope to establish a framework and forum for experience sharing and joint learning in order to accelerate the adoption of sustainability management by the members of the GDA. Over time, this will significantly reduce the shared carbon intensity of our services. We hope that by 2009, we will have successfully encouraged full tracking of greenhouse gas emissions among GDA partners, and have contributed to a significant reduction in emissions per shipment across the GDA (target is still to be determined in consultation with GDA)

Global Distribution Alliance Fact Sheet			
Fact	2005	2006	Period
Consolidated Partner Sales Revenues (estimated)	7.5 Billion US\$	7.5 Billion US\$	Per Annum
Consolidated Worldwide Partner Offices (estimated)	12,000 +	10,800 +	
Consolidated Partner Employees (estimated)	66,000 +	60,000 +	
Consolidated Partner Vehicles (estimated)	33,000 +	18,000 +	
Number of Tracking System Locations	180 +	150 +	
Tracking System Users (employees)	4,000 +	4,000 +	
Average International Express Shipments (7 day week)	12,000 +	12,000 +	Per day
Average International Express Weight (7 day week)	25,000+	25,000+	Per day (Kg)
Line-haul Route Operations	3,000 +	1,000 +	Per day
Scanner Transmissions	700+	N/A	Per day
Shipment Scans	18,000+	N/A	Per day
Server Transactions	0.5 M+	0.5 M+	Per day
EDI file Transmissions	1000+	1000+	Per day