



Sunil Bhilotra

Director



Mr. Bhilotra is an Investment Director in the M&A/Alternative Investments team at Abu Dhabi Developmental Holding Company (ADQ), a sovereign entity in Abu Dhabi. His role at ADQ involves leading investment initiatives across the food, logistics and healthcare verticals.

Mr. Bhilotra has been based in the GCC since 2009. Previous to ADQ, he spent 10 years as part of the private equity team of Investcorp which invested in private family-owned companies in the GCC and MENA region. He was part of the \$1 billion inaugural Gulf Opportunity Fund and his responsibilities included deal sourcing, deal execution and post-acquisition. He regularly interacted and worked closely with senior executives and boards of directors of portfolio companies with the aim of improving corporate governance standards and transparency, enhancing strategy and shareholder value, and seeking monetization opportunities.

At Investcorp, he sat on the Board of six companies across a wide spectrum of sectors such as logistics, oil & gas services, retail, and healthcare, including L'Azurde, Automak, AYTb, NDTCCS, Hydrasun and Reem Hospital. He was also a member of various committees including Audit & Risk, Remuneration and Executive Committees.

Prior to Investcorp, Mr. Bhilotra spent 10 years in the UK in investment banking with both Credit Suisse and Barclays Capital. His main areas of focus were M&A and leveraged finance where he worked as a capital provider to global private equity firms for leveraged buyouts across the lending spectrum from senior debt to high yield and mezzanine financing.

He is a Chartered Accountant by background and holds an MBA from London Business School.