# ARAMEX PJSC AND ITS SUBSIDIARIES

# UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

**30 JUNE 2015** 



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# REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE SHAREHOLDERS OF ARAMEX PJSC

#### Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of Aramex PJSC and its subsidiaries ("the Group") as at 30 June 2015, comprising the interim consolidated statement of financial position as at 30 June 2015 and the related interim consolidated statements of income and comprehensive income for the three-month and sixmonth periods then ended and the related interim consolidated statements of changes in equity and cash flows for the six-month period then ended and explanatory information. Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with International Financial Reporting Standard IAS 34 Interim Financial Reporting "IAS 34". Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

## Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for the financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

Signed by

Ashraf Abu-Sharkh

Partner

Registration no. 690

26 July 2015

Dubai, United Arab Emirates

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# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 June 2015 (Unaudited)

		30 June 2015	31 December 2014
	Notes	AED'000	AED '000
ASSETS		(Unaudited)	(Audited)
Non-current assets	5	608,891	530,616
Property, plant and equipment Goodwill	5	1,097,340	1,087,646
Other intangible assets		52,425	32,839
Investments in joint ventures and associates		46,575	47,548
Deferred tax assets		2,919	3,365
Other non-current assets		4,174	6,801
		1,812,324	1.708,815
Current assets			
Accounts receivable, net		765,469	686,677
Other current assets		183,643	191,766
Bank balances and cash	6	336,491	619,991
		1,285,603	1,498,434
TOTAL ASSETS		3,097,927	3,207,249
EQUITY AND LIABILITIES		======================================	-
Equity			
Share capital		1,464,100	1,464,100
Statutory reserve		170,632	170,632
Foreign currency translation reserve		(172,069)	(151,421)
Reserve arising from acquisition of non-controlling interests		(28,268)	(28, 268)
Cash-flow hedge reserve		2,601	2,056
Retained earnings		678,618	708,001
Equity attributable to equity holders of the Parent		2,115,614	2,165,100
Non-controlling interests		30,039	24,476
Total equity		2,145,653	2,189,576
Non-current liabilities		-	
Interest-bearing loans and borrowings		79,852	97,286
Employees' end of service benefits		123,700	117,717
Employees' benefit liability		12,948	8,336
Deferred tax liabilities		2,119	2,093
		218,619	225.432
Current liabilities		_	
Accounts payable	0000	179,692	178,587
Bank overdrafts	6	16,874	12.922
Interest-bearing loans and borrowings		53,961	53.939
Other current liabilities		483,128	546,793
		733,655	792,241
Total liabilities		952,274	1.017.673
TOTAL EQUITY AND LIABILITIES		3,097,927	3,207,249
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Abdullah Al Marii (Chairman)

Hussein Hachem 5 (Chief Executive Officer) Bashar Obeid (Chief Financial Officer)

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF INCOME

For the three and six months ended 30 June 2015 (Unaudited)

	Three months ended 30 June		Six months ended 30 June		
Note	2015 AED'000	2014 AED'000	2015 AED'000	2014 AED'000	
Continuing operations Rendering of services Cost of services	966,692 (419,480)	915,056 (410,790)	1,895,995 (828,996)	1,765,498 (791,511)	
Gross profit	547,212	504,266	1,066,999	973,987	
Share of results of joint ventures and associates Selling and marketing expenses Administrative expenses Operating expenses Other income	(883) (48,347) (190,392) (192,555) 1,156	(479) (45,701) (178,585) (180,570) 614	(1,626) (95,299) (367,333) (379,503) 2,776	(1,004) (87,365) (335,938) (357,094) 1,473	
Operating profit	116,191	99,545	226,014	194,059	
Finance income Finance expense	1,437 (2,072)	1,555 (1,823)	3,452 (3,877)	3,303 (3,610)	
Profit before tax from continuing operations	115,556	99,277	225,589	193,752	
Income tax expense	(12,308)	(9,070)	(25,036)	(16,719)	
Profit for the period from continuing operations	103,248	90,207	200,553	177,033	
Discontinued operations					
loss after tax for the period from discontinued operations	(265)	(132)	(520)	(564)	
Profit for the period	102,983	90,075	200,033	176,469	
Attributable to:  Equity holders of the Parent Profit for the period from continuing operations Loss for the period from discontinued operations	92,798 (251)	80,883 (68)	179,564 (383)	159,877 (329)	
	92,547	80,815	179,181	159,548	
Non-controlling interests  Profit for the period from continuing operations  Loss for the period from discontinued operations	10,450 (14)	9,324 (64)	20,989 (137)	17,156 (235)	
	10,436	9,260	20,852	16,921	
	102,983	90,075	200,033	176,469	
Earnings per share attributable to equity holders of the Parent 7	AED	AED	AED	AED	
Basic and diluted earnings per share	0.063	0.055	0.122	0.109	

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the three and six months ended 30 June 2015 (Unaudited)

	Three months ended 30 June		Six months ended 30 June		
	2015 AED'000	2014 AED'000	2015 AED'000	2014 AED'000	
Profit for the period	102,983	90,075	200,033	176,469	
Other comprehensive income, net of tax:					
Other comprehensive income to be reclassified to profit or loss in subsequent periods:					
Exchange differences on translation of foreign operations Foreign currency gain from disposal	7,090	(2,712)	(20,942)	(3,607)	
of a subsidiary Gain (loss) on cash flow hedge Cash flow hedge expense recycled to consolidated income statement	- 159	(22)	- 44	242 185	
	238	338	501	695	
Net other comprehensive income to be reclassified to profit or loss in subsequent periods	7,487	(2,396)	(20,397)	(2,485)	
Other comprehensive income for the period, net of tax	7,487	(2,396)	(20,397)	(2,485)	
Total comprehensive income for the period	110,470	87,679	179,636	173,984	
Attributable to: Equity holders of the Parent Non-controlling interests	100,158 10,312	78,527 9,152	159,078 20,558	157,116	
	110,470	87,679	179,636	173,984	

# Aramex PJSC and its subsidiaries INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2015 (Unaudited)

Attributable to equity holders of the Parent

Directors' fees paid  Dividends of subsidiaries  At 30 June 2014  Dividend comprehensive income for the period  Dividend comprehensive income for the period  (3,600)  (4,68,372)  (

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 June 2015 (Unaudited)

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	Notes	2015 AED'000	2014 AED'000
OPERATING ACTIVITIES	*******		
Profit before tax from continuing operations Loss before tax from discontinued operations		225,589 (520)	193,752 (570)
Profit before tax		225,069	193,182
Adjustment for:			
Depreciation of property, plant and equipment		39,832	37,826
Amortization of other intangible assets		2,661	1,680
Loss (gain) on disposal of property, plant and equipment		450 11,847	(3) 13,391
Provision for employees' end of service benefits		3,496	2,324
Provision for doubtful accounts, net Net finance expense		425	307
Share-based payment expense		4,610	3,729
Share of results of joint ventures and associates		1,626	1,004
Gain on re-measurement of the previously exiting interest in an associate		(873)	82
Loss on disposal of the discontinued operations		520	570
Loss on disposar of the discontinued operations		<del></del>	
Working capital changes:		289,663	254,010
Accounts receivable		(69,867)	(73,307)
Accounts payable		(4,049)	13
Other current assets		13,778	(23,415)
Other current liabilities		(73,821)	39,396
Cash from operations		155,704	196,697
Employees' end of service benefits paid		(5,552)	(5,079)
Income tax paid		(22,831)	(17,609)
Net cash flows from operating activities		127,321	174,009
INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(128,900)	(37,240)
Proceeds from sale of property, plant and equipment		1,307	1,215
Interest received	0	3,452	3,303
Proceeds from sale of a subsidiary, net of cash	8	(133)	(193)
Acquisition of non-controlling interests		-	(10,578)
Other non-current assets		103	(309)
Margin deposits Investment in an associate		(498)	-
Acquisition of subsidiaries, net of cash acquired	3	(33,666)	(79,663)
Net cash flows used in investing activities		(158,335)	(123,462)
FINANCING ACTIVITIES		(a. a.=.)	(0.610)
Interest paid		(3,877)	(3,610)
Repayment of loans and borrowings		(18,927)	(15,795)
Dividends paid to non-controlling interests		(17,847) 194	(24,004)
Non-controlling interests		(3,590)	(3,600)
Directors' fees paid Dividends paid to shareholders		(204,974)	(168,372)
Net cash flows used in financing activities		(249,021)	(215,381)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(280,035)	(164,834)
Not foreign eychange difference		(7,314)	454
Net foreign exchange difference Cash and cash equivalents at 1 January	6	595,096	645,444
CASH AND CASH EQUIVALENTS AT 30 JUNE	6	307,747	481,064

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2015 (Unaudited)

#### 1 ACTIVITIES

Aramex PJSC ("the Parent Company") is a Public Joint Stock Company registered in the Emirate of Dubai, United Arab Emirates on 15 February 2005 under United Arab Emirates Federal Law No 8 of 1984 (as amended). The condensed consolidated financial statements of the Company as at 30 June 2015 comprise the Parent Company and its subsidiaries (collectively referred to as "the Group" and individually as "Group entities").

The Parent Company was listed on the Dubai Financial Market on 9 July 2005.

The Principal activities of the Group are to invest in the freight, express, logistics and supply chain management businesses through acquiring and owning controlling interests in companies in the Middle East and other parts of the world.

The Parent Company's registered office is, Business Center Towers, 2302A, Media City (TECOM), Sheikh Zayed Road, Dubai, United Arab Emirates.

The interim condensed consolidated financial statements were authorised for issue by the Board of Directors on .... July 2015.

#### 2 BASIS OF PREPARATION AND ACCOUNTING POLICIES

#### **Basis of preparation**

The interim condensed consolidated financial statements for the six months ended 30 June 2015 have been prepared in accordance with IAS 34 Interim Financial Reporting.

The interim condensed consolidated financial statements do not include all information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2014. In addition, results for the six months ended 30 June 2015 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2015.

#### Changes in accounting policies

The accounting policies used in the preparation of the interim consolidated financial statements are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2014.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2015 (Unaudited)

#### 3 BUSINESS COMBINATION

#### 1. Acquisition of C.B.K Soft Yazilim Elektronik (Turkey)

In April 2015, the Group acquired 51% of the voting shares of C.B.K Soft Yazilim Donanim Elektronik, an unlisted company based in Turkey and specializing in Information Technology Services, Software Sales and Marketing, in addition to maintenance services. The acquisition has been accounted for using the acquisition method. The interim condensed consolidated financial statements include the results of C.B.K Soft Yazilim Donanim Elektronik for the three months period from the acquisition date.

The fair values of the identifiable assets and liabilities C.B.K Soft Yazilim Donanim Elektronik, as at the date of acquisition were:

	Fair value	
	recognised	Carrying
	on acquisition	value
	AED'000	AED'000
Assets		
Property, plant and equipment	123	123
Trade and other receivables	4,602	4,602
Bank balances and cash	723	723
Intangible assets	10,699	<b>E</b> 0
	16,147	5,448
Liabilities		
Trade and other payables	(860)	(860)
Employees end of service benefits	(70)	(70)
	(930)	(930)
Total identifiable net assets at fair value	15,217	4,518
Goodwill arising on acquisition	18,188	
Non-controlling interests	(2,213)	
Purchase consideration transferred	31,192	
Analysis of cash flow on acquisition:		
Net cash acquired with the subsidiary		723
Cash paid		(31,192)
Net cash outflow (included in cash flows used in investing activities		
in the statement of cash flows )		(30,469)
		<del></del>

The goodwill of AED 18 million recognized is primarly attributed to the expected synergies and other benefits from combining the assets and activities of C.B.K Soft Yazilim Donanim Elektronik with those of the Group.

From the date of acquisition, the acquired Company has contributed AED 2 million of revenue and AED 0.2 million to the net profit before tax of the Group. If the acquisition had taken place at the beginning of the period, revenue from continuing operations would have been AED 1,906 million and the profit from continuing operation for the period would have been AED 204 million.

Transaction costs of AED 1,082 thousand have been expensed and included in administrative expenses in the statement of income and part of operating cash flows in the statement of cash flows.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2015 (Unaudited)

#### 3 BUSINESS COMBINATION (continued)

#### 2. Acquisition of Aramex Tunisia Limited (Tunisia)

In April 2015, the Group increased its investment in its associate (Aramex Tunisia Limited), an unlisted Company based in Tunisia and specializing in the business of freight forwarding with an amount of AED 4.388 million increasing its interest in Aramex Tunisia from 49% to 75%, thereby obtaining control. The Group recognized a gain of AED 873 thousands as a result of measuring at fair value its 49% equity interest before the business combination, the gain is included in other income in the consolidated statement of income. The interim condensed consolidated financial statements include the results of Aramex Tunisia Limited for the two months period from the acquisition date. The acquisition has been accounted for using the acquisition method.

The fair values of the identifiable assets and liabilities Aramex Tunisia Limited, as at the date of acquisition were:

	Fair value recognised on acquisition AED'000	Carrying value AED'000
Assets Property, plant and equipment	1,976	1,976
Trade and other receivables	16,134	16,134
Bank balances and cash	318	318
	18,428	18,428
Liabilities	(16.640)	(16.640)
Trade and other payables	(16,649)	(16,649)
Total identifiable net assets at fair value	1,779	1,779
Goodwill arising on acquisition	3,054	
Non-controlling interests	(445)	
Purchase consideration transferred	4,388	
Analysis of each flow on acquisitions		
Analysis of cash flow on acquisition:  Net cash acquired with the subsidiary		318
Cash paid		(3,515)
Net cash outflow (included in cash flows from investing activities		(3,197)
in the statement of cash flows)		(3,197)

The goodwill of AED 3 million recognized is primarly attributed to the expected synergies and other benefits from combining the assets and activities of Aramex Tunisia Limited with those of the Group.

From the date of acquisition, the acquired Company has contributed AED 1 million of revenue and AED 0.1 million of net loss before tax for the Group. If the acquisition had taken place at the beginning of the period, revenue from continuing operations would have been AED 1,900 million and the profit from continuing operation for the period would have been AED 199 million.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2015 (Unaudited)

#### 4 DIVIDENDS

The General Assembly approved in its meeting held on 19 April 2015 a cash dividend for 2014 of 14% of the Company's share capital.

The General Assembly approved in its meeting held on 16 April 2014 a cash dividend for 2013 of 11.5% of the Company's share capital.

#### 5 PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 June 2015, the Group acquired property and equipment with a cost of AED 129 million (six months ended 30 June 2014: AED 37 million).

#### 6 CASH AND CASH EQUIVALENTS

30 June 2015	31 December 2014
AED'000	AED'000
336,491	619,991
(11,870)	(11,973)
(16,874)	(12,922)
307,747	595,096
	2015 AED'000 336,491 (11,870) (16,874)

Included within cash and short term deposits are amounts totaling AED 232,355 thousand (31 December 2014: AED 272,114 thousand) held at foreign banks abroad.

#### 7 EARNINGS PER SHARE

	Three months	ended 30 June	Six months ended 30 June		
	2015	2014	2015	2014	
Profit attributable to shareholders of Parent (AED'000)	92,547	80,815	179,181	159,548	
Weighted average number of shares during the period (shares)	1,464.1 million	1,464.1 million	1,464.1 million	1,464.1 million	
Basic and diluted earnings per share (AED)	0.063	0.055	0.122	0.109	

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2015 (Unaudited)

#### 8 DISCONTINUED OPERATION

## Disposal of Aramex Kazakhstan LLP

On 30 April 2015, the Group disposed of 41% of its interest in Aramex Kazakhstan LLP. The cash flows generated by the sale of the discontinued operation during 2015 have been considered in the statement of cash flows as part of the investing activities.

The results of Aramex Kazakhstan LLP for the period are as follows:

	For the six month	For the six months ended 30 June		
	2015 AED '000 Up to date of disposal (Unaudited)	2014 AED '000 (Unaudited)		
Revenue Cost of services	1,516 (792)	2,888 (1,689)		
Gross profit Less: Overheads	724 (998)	1,199 (1,788)		
Operating loss Less: other (expense) income	(274) (9)	(589) 104		
Loss before tax Income tax expense	(283)	(485)		
Loss after tax for the period from the discontinued operations  Loss on disposal of the discontinued operations	(283) (237)	(479)		
Total	(520)	(479)		
Cash inflow on sale: Consideration received Cash included as cash and cash equivalents at 30 April 2015 in the statement	- <u> </u>			
of cash flows	(133)			
Net cash outflow	(133)			

The net cash flows incurred by Aramex Kazakhstan Limited are as follows:

	For the six month	For the six months ended 30 June		
	2015 AED '000 (Unaudited)	2014 AED '000 (Unaudited)		
Operating Investing	(157) 37	(77) 56		
Net cash outflows	(120)	(21)		

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2015 (Unaudited)

#### 9 SEGMENT INFORMATION

For management purposes, the Group is organized into five operating segments:

- International express: includes delivery of small packages across the globe to both, retail and wholesale customers.
- Freight forwarding: includes forwarding of loose or consolidated freight through air, land and ocean transport, warehousing, customer clearance and break bulk services.
- Domestic express: includes express delivery of small parcels and pick up and deliver shipments within the country.
- Logistics: includes warehousing and its management distribution, supply chain management, inventory management as well as other value added services.
- Other operations: includes catalogue shipping services, document storage, airline ticketing and travel, visa services and publication and distribution.

Management monitors the operating results of the operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss.

Transfer prices between operating segments are on an arm's - length basis in a manner similar to transactions with third parties.

The following table presents revenue and profit information regarding the Group's operating segment for the six months ended 30 June 2015 and 2014, respectively.

	International express AED'000	Freight forwarding AED'000	Domestic express AED'000	Logistics AED'000	Others AED'000	Elimination AED'000	Total AED'000
Six months ended 30 June 2015							
Revenue Third party Inter-segment	671,384 292,768	608,982 121,590	401,504 365	102,778 2,273	111,347 3,819	(420,815)	1,895,995
Total revenue	964,152	730,572	401,869	105,051	115,166	(420,815)	1,895,995
Gross profit	457,045	165,004	268,470	81,896	94,584	-	1,066,999
Six months ended 30 June 2014							
Revenue							
Third party Inter-segment	593,533 262,265	615,188	355,202	92,291	109,284	(390,980)	1,765,498
Total revenue	855,798	737,570	355,202	94,506	113,402	(390,980)	1,765,498
Gross profit	392,219	166,600	249,005	72,425	93,738	-	973,987

Transactions between stations are priced at agreed upon rates. All material intra group transactions have been eliminated on consolidation. The Group does not segregate assets and liabilities by business segment and accordingly such information is not presented.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2015 (Unaudited)

#### 9 SEGMENT INFORMATION (continued)

#### Geographical Information

The business segments are managed on a worldwide basis, but operate in four principal geographical areas, Middle East and Africa, Europe, North America, Asia and others. In presenting information on the geographical segments, segment revenue is based on the geographical location of customers. Segments assets are based on the location of the assets.

Revenue, assets and liabilities by geographical segment are as follows:

	Six months ended 30 June		
	2015 AED'000	2014 AED'000	
Revenues Middle East and Africa	1,378,396	1,296,957	
Europe	269,406	280,045	
North America	51,455	28,627	
Asia and others	196,738	159,869	
	1,895,995	1,765,498	
	30 June	31 December	
	2015	2014	
	AED'000	AED'000	
Assets Middle East and Africa	2,402,433	2,514,175	
Europe	397,687	413,129	
North America	41,400	30,615	
Asia and others	256,407	249,330	
	3,097,927	3,207,249	
Non- current assets*	<u></u>	£10.442	
Middle East and Africa	621,026	519,443	
Europe North America	54,392 4,889	58,789 5,323	
Asia and others	27,584	27,448	
	707,891	611,003	
Liabilities			
Middle East and Africa	762,621	802,297	
Europe	108,993	113,579	
North America Asia and others	18,756 61,904	14,758 87,039	
	952,274	1,017,673	

<sup>\*</sup> Non-current assets for this purpose consist of property, plant and equipment, other intangible assets, investments in joint ventures and associates. Goodwill is allocated to business segments.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2015 (Unaudited)

#### 10 COMMITMENTS AND CONTINGENCIES

	30 June 2015 AED'000	31 December 2014 AED'000
Letters of guarantee	95,597	92,004

#### Claims against the Group

The Group is a defendant in a number of lawsuits amounting to AED 20,260 thousand (31 December 2014: AED 20,260 thousand) representing legal actions and claims related to its ordinary course of business. The management and their legal advisors believe that the provision recorded of AED 5,469 thousand as of 30 June 2015 (31 December 2014: AED 5,469 thousand) is sufficient to meet the obligation that may arise from the lawsuits.

#### 11 RELATED PARTY TRANSACTIONS

Certain related parties (directors, officers of the Group and companies which they control or over which they exert significant influence) were suppliers of the Company and its subsidiaries in the ordinary course of business. Such transactions were made on substantially the same terms as with unrelated parties.

Transactions with related parties included in the consolidated statement of income are as follows:

	Related party	Total	
	Companies controlled by the directors AED'000	30 June 2015 AED'000	30 June 2014 AED'000
Rent expense	694	694	812

#### Key management compensation

Compensation of the key management personnel, including executive officers, comprises the following:

	30 June 2015 AED'000	30 June 2014 AED '000	
Salaries and other short term benefits End of service benefits	6,096 454	5,554 83	

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2015 (Unaudited)

#### 11 RELATED PARTY TRANSACTIONS (continued)

The following table provides the total amount of transactions that have been entered into with related parties during the six months ended 30 June 2015 and 2014, as well as balances with related parties as at 30 June 2015 and 31 December 2014:

		Sales to related parties AED'000	Cost from related parties AED'000	Amounts owed by related parties* AED'000	Amounts owed to related parties** AED'000	Loans*** AED'000
Associates						
	2015	195	227	82	520	3.73
	2014	221	10	318	1,555	85
Joint ventures in which the						
Parent is a venturer:	2015	153	8,746	4,948	7,387	4,125
	2014	140	4,337	4,050	6,745	6,751

<sup>\*</sup> These amounts are classified as trade receivables and other current assets.

#### 12 SEASONALITY OF OPERATIONS

The Group's business is seasonal in nature. Historically, the Group experienced a decrease in demand for its services in the post-winter holiday and summer vacation seasons. The Group traditionally experiences its highest volumes towards the latter half of the year. The seasonality of the Group's revenue may cause a variation in its quarterly operating results. However, local Middle East and Islamic holidays vary from year to year and, as a result, the Group's seasonality may shift over time.

<sup>\*\*</sup> These amounts are classified as trade payables.

<sup>\*\*\*</sup> This amount represents a long term loan granted to Aramex Logistics LLC – Oman, to build a warehouse. The loan is unsecure and interest free.